

HelloHome

HelloHome Real Estate Agent

Are you a licensed real estate agent looking for a challenging and rewarding position with a fast-growing team you can be proud of? If you have unmatched customer service and serious hustle, **we want you!**

We want to invest in your career and assist you with growing your business and your brand, all while solving the problems our clients have faced with the traditional model for too long.

As a Realtor, you're the champion of multi-tasking, a marketer, a salesperson, a guide, a shoulder to lean on, a local expert and so much more. At HelloHome, we believe it's time you get support, training, resources, and a commission structure that supports you through each of these roles.

As a HelloHome agent, you'll enjoy unmatched, holistic support through:

- A dedicated lead generation and sales team who provide agents a baseline of customers.
- No hidden agency fees! Free yard signs and appointment center access for all listings.
- Direct deposit of all commissions into your bank account within 24hrs of receipt (no more checks!).
- Comprehensive training.
- Dedicated accountability coach.
- Opportunities for paid marketing to promote your personal HelloHome agent brand.
- Innovative technology.
- A collaborative team environment built to help agents reach their full potential.

About You

- A highly motivated self-starter, positive, ambitious, determined, and confident.
- Always one step ahead.
- Growth minded with an eagerness to improve yourself and your career.
- Willingness to work in and contribute to a supportive, fun work culture and growing team environment.
- Master of negotiating and contract writing.
- Detail obsessed with excellent communication skills.
- Forward thinking and ready to change the real estate world.
- Wanting to make the Multi-Million Dollar Club this year.

Your Role

- Curate every aspect of the client's home buying or selling experience to be simple, clear and stress-free.
- Put the client's needs first, always. No matter how it affects the bottom line.
- Engage and communicate with both buyers and sellers through multiple channels (text, call & email).
- Guide the clients through the transaction process of buying or selling from beginning to end.
- Draw up legal sales agreements.
- Performing comparative market analysis to estimate properties' value.

Requirements

- Licensed Real Estate Professional
- Proof of E&O insurance

To Apply

Please email careers@hellohome.co your resume and a 60 second video covering the following:

- Why do you want to be a HelloHome Agent?
- What do you love about being a real estate agent?
- What do you love best about Memphis?



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